

2024

ETMA Annual Report

Letter from the CEO

2024 was an exciting year for ETMA. Your continued support is always appreciated, and our goal is to give our very best service to you.

A lot of focus in 2024 went into preparing for our branch renovations. We are excited to serve you from a beautiful space that we are proud of. There will continue to be some final touches this year, but we are ready to welcome you.

Our net income in 2024 was \$262,000, and we ended the year well capitalized by NCUA standards with a net worth of 12.05%.

Some ways that we have returned our profits include community donations, lower loan rates than our peers, CD Specials, and progression in additional technology.

I am so grateful to Heather, Maranda, Brady and Mary for working hard every day to provide the best service. It

has been challenging with the construction – freezing temps with no ceilings, dust all over everything, working in very odd spaces with construction noise all around. Every day, they come in and do what it takes to serve you and protect your financial information. I could not be more proud of the ETMA team!

Thank you to the Board of Directors and the Supervisory Committee for your continued support and guidance. I am grateful for Dale Long who served on the Board of Directors for 8 years. His willingness to help in any way is very appreciated and will be missed.

We look forward to 2025! Thank you for the confidence you have in your credit union that has been blessed to serve you for almost 69 years. Please let us know if there is any way we can serve you better.

Beth Kamer, CEO

This Year AT A GLANCE

Net Income
\$261,954

Net Worth
12.05%

Shares
\$24,918,709

Loan Portfolio
\$16,234,950

Chairman's



Welcome to the 69th Annual Meeting of the East Tennessee Military Association Federal Credit Union. Thank you for joining us. I would like to update you on the status of the credit union since our annual meeting in 2024.

ETMA has continued to sustain its impressive growth and financial stability throughout 2024. Despite the challenges posed by continued rising interest rates, the escalating cost of living, and sluggish automotive loans in 2024, our dedicated team at ETMA has diligently worked to secure the best rates for our valued members. We continued moving forward with technological improvements based on members requests and feedback. Contactless debit cards with Apple and Google Pay and Loan Express payments through our website went live. An upgrade to our Mobile app allowed Multi Factor Authentication when signing into accounts.

Construction began on 9 December 2024 to update our facilities such as the entry way, teller lines, and offices. The contractor completed it in February and it looks fantastic. If you have not been by to view the updates please do so. The Board and staff took special care to watch expenses for the construction and increased the amount of loans as much as possible. 2024 also had very few loan delinquencies contributing to an overall excellent year.

The Credit Union achieved a positive net income for the year of over \$261 thousand which has been a trend we have witnessed over the past few years. Our external audits during the year confirmed ETMA's financial stability and adherence to compliance issues. Overall, ETMA's financials are indicative of a strong and healthy credit union.

From a community outreach/marketing perspective, ETMA continued to be highly active in 2024. ETMA

participated in and or contributed to Coins for Military Families presented at veterans' burial, 134th Air Refueling Wing Commander's Fund for retirement recognition, UT Army ROTC through General Neyland's Golf Tournament, Second Harvest Food Bank, ETMAC Veteran Day luncheon, Santa Cops through their golf tournament, Family Base parties for Easter, Halloween, and Christmas, Northeast Community FCU Flood Relief, Inheritance of Hope, and TN Credit Union League in their People Helping People initiative – free grocery day. The staff did an amazing job connecting with and representing ETMA in the community.

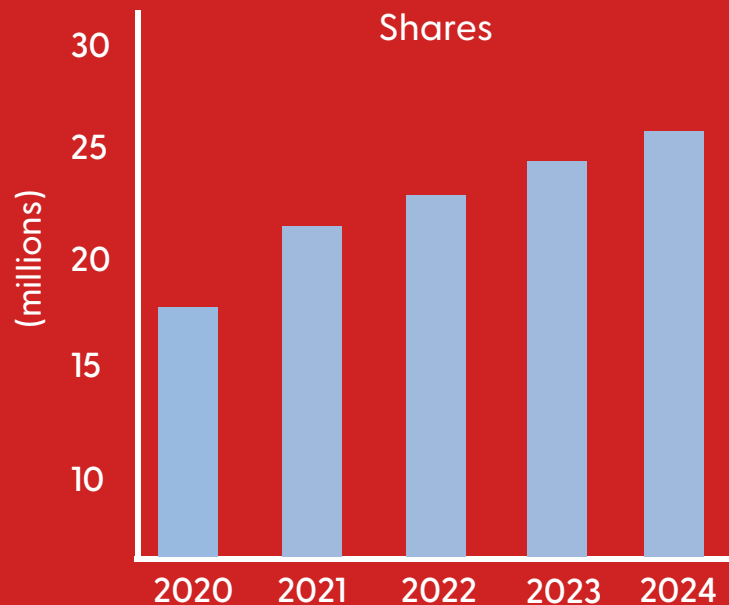
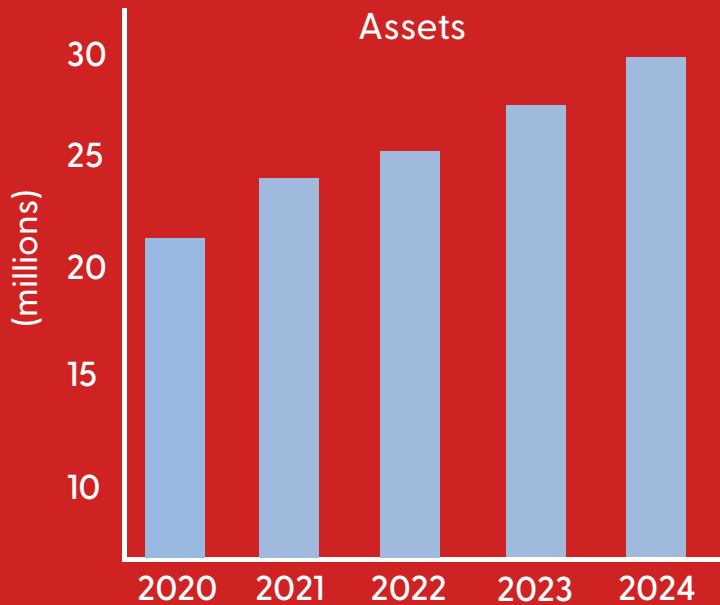
I encourage you to explore and utilize the new technologies we have such as our user-friendly website and mobile app. If you have not made use of these tools or need assistance figuring them out, please get with one of our staff members who will be glad to help you get started.

And speaking of our staff, we could not be more thankful and proud of them!! Each of them has performed in an outstanding manner in 2024. Beth, Heather, Maranda, Brady, and Mary have certainly made 2024 another amazing year. I can't thank them enough for what they do for the board members and for every member of the credit union. Finally, thank you to my fellow board members, supervisory committee, and to each and every member of the credit union.

It is an honor to serve alongside board members who continuously strive to make ETMA Federal Credit Union successful year after year. To our members, I hope you enjoy the annual meeting, and please continue to let us know how we can serve you better.

Kevin L. Trostle, Chairman of the Board

Growing Assets, Growing Impact



From the Treasurer

With continued commitment to our members, we granted 162 loans in 2024 totaling \$4,571,615 bringing our total loans to \$16,234,949. As of December 2024, we had \$24,918,709 member shares and deposits, an increase of 7.5% over 2023. We have 1,604 Share Accounts at the end of 2024.

We have maintained a low net loan loss of \$23,471 and delinquency % at .03% for the year.

2024 was a solid year for ETMA's net income. Net income for the year was over \$261,000, and we remained well capitalized at a 12.05% net worth ratio.

It is a pleasure serving on the ETMA Board of Directors. Our goal is to help our members achieve their financial goals. Please let us know how we can serve you better.

Katrina Hunt, Treasurer

Supervisory Committee Report

ETMA's Supervisory Committee has 4 committee members appointed by the Board of Directors which serve on behalf of the membership to ensure policies, procedures, and practices are in place to safeguard members' assets and meet all required financial reporting obligations. The functions of the Supervisory Committee include:

1. Ensuring internal controls are established and effectively maintained to protect members and the credit union

2. Monitoring the timely preparation and accuracy of accounting records and financial reports

3. Contracting for an independent verification of financial reporting and member accounts

4. Overseeing the proper administration of and adherence to the rules and regulations guiding federal credit unions

During 2024, the Supervisory Committee contracted with CU Audit & Compliance Group to conduct quarterly procedures related to selected operations, and to perform a comprehensive audit of the credit union's financial statements. Based on the results of the Audit Engagement Reports, it is the opinion of your Supervisory Committee that ETMA Federal Credit Union continues to be financially strong and well managed, with sound policies and programs.

Larry McCoy, Chairman of the Supervisory Committee

Members include:
Doug Hill
Hal Weeden
Chris Hardwick



Nominating Committee Report

The Chairman of the Board of Directors appoints a Nominating Committee of three or more members at least 30 days before the Annual Meeting. The Nominating Committee must then nominate at least one person for every open position, including any unexpired term vacancy, on the Board of Directors.

After the nominations of the nominating committee have been placed before the members, the chair calls for nominations from the floor. When nominations are closed, and if there are nominations from the floor, the chair appoints staff, ballots are distributed, a vote is taken and tallied by staff, and the results are announced. All elections are determined by plurality vote and will be by ballot except when there is only one nominee for the office.

The Board will have 1 unexpired vacancy as of the Annual Meeting date. A nomination and bio will be presented at the Annual Meeting for the opening. We are happy to announce that Kevin Trostle and Katrina Hunt have accepted another 3-year term on the Board of Directors.

Thank you to the Board of Directors for your dedication to ETMA.

Brandon Rodriguez, Committee Chair

Members:
Curtis LaRue
Jessica Vincent

Board Members

Kevin Trostle – Chairman
Curtis LaRue – Vice Chairman
Brandon Rodriguez – Secretary
Katrina Hunt – Treasurer
Jessica Vincent – Member
Larry McCoy – Member
Dale Long – Secretary (retired in 2024)
Mike Johnson – Chairman (retired in 2024)

ETMA Team

Beth Kamer – CEO
Heather Boring – Operations Manager
Maranda Collins – Lead MSR
Brady Nelms – Loan Officer
Mary Dixon – MSR
Amy Rimmer – Support Staff

Supervisory Committee

Larry McCoy – Chairman
Doug Hill – Member
Hal Weeden – Member
Chris Hardwick – Member



2024 ETMA Family

Balance Sheet & Income Statement

Balance Sheet (as of 12/31/24) Assets

Loans, Receivables & Cash	18,102,593
Investments	9,999,807
Other Assets	444,263
Total Assets	28,546,663

Liabilities & Equity

Payables & Accruals	189,313
Total Member Savings	24,918,709
Total Equity	3,438,641
Total Liabilities & Equity	28,546,663

Income Statement (as of 12/31/24)

Loan Income	841,850
Investment Income	396,595
Misc Income	229,860
Total Income	1,468,304

Expenses

Operating Expenses	982,468
Dividend Expense	220,951
Provision for Loan Loss	2,931
Total Expenses	1,206,350
Non-Operating Income	-
Net Income	261,954